AL MAK AUDITORS

CLARITY CONFIDENCE COMPLIANCE

Empowering impactful **businesses.**



- Audit & Assurance
- Finance & Tax
- Due Diligence
- Strategy & Transformation

DUBAI · UNITED ARAB EMIRATES



Sheikh Ali bin Rashed Al Maktoum
CHAIRMAN, AL MAK AUDITORS

OUR COMMITMENT

Open to all
People chosen for their ability, whatever their background.

Equal care
The same attention for every client, whatever their size.

From Dubai to the world
Serving businesses wherever their ambitions take them.

"

Dubai was built by people who came from everywhere. We intend to serve them wherever they go.

This city was built by people who arrived with an idea and the will to see it through. Dubai gave them room to try, and it rewarded those who brought integrity and ambition in equal measure.

Al Mak Auditors carries that spirit. Our people come from many nations and many walks of life, and each is valued for what they bring. Every client, from a founder filing a first set of accounts to a group with interests across borders, receives the same care and the same honest advice.

Every economy runs on trust. Businesses that keep their numbers accurate and their direction clear earn the confidence of banks, investors and partners. Helping businesses earn that confidence is how we add to the trust that brings the world to Dubai.

Our ambition is to carry that standard from Dubai to the world, following our clients wherever they grow, without ever losing the personal relationships that define us.

Sheikh Ali bin Rashed Al Maktoum
CHAIRMAN, AL MAK AUDITORS



Jamsheer Poozhithara
MANAGING PARTNER, AL MAK AUDITORS

WHAT WE HOLD TO

- **In person, by choice**
  We meet you where your businesses happen.
- **Known by name**
  Every client has a named partner who knows their story.
- **Straight with you**
  Independent, honest advice, even when it is hard to hear.

"

Nature shaped who we are. Our humanity decides who we become.

Every set of accounts we audit, every deal we examine and every plan we shape represents someone's work. Someone who put their name on the licence, their savings into the company and years of their life into making it succeed.

Over more than two decades I have sat across the table from businesses of every size, from first-time founders to multi-entity groups. The lesson has never changed: the numbers tell you what happened, but only people can tell you why. As technology takes over the routine, that human understanding is what businesses will need most.

So I would rather sit across the table from you than across a screen. I expect our people to know your businesses well enough to see what the numbers alone cannot show, and to be your first call when something matters, because you trust them to tell you the truth.

Our clients know us, and we know them, not as names on a file, but as people we care about. If we do our work well, that bond will still be just as strong twenty years from now.

Jamsheer Poozhithara
MANAGING PARTNER, AL MAK AUDITORS

Every figure on your page represents years of your dedication.



Behind every balance sheet is someone who took a risk: a founder who signed the first lease, a family that put its name above the door, a team that stayed late to make payroll.

We never forget whose work we are looking at, and we treat every figure with the care it took to earn.

Al Mak Auditors brings the rigour of an audit practice together with the depth of a strategy house. Our work does not end when the report is signed. We stay close, read what the numbers are really saying, and help businesses take their next step with confidence.

Relational, not transactional.

Every person at Al Mak Auditors carries one responsibility above their job title: to make, keep and deepen the relationship with each client. Businesses come to us for the expertise. They stay because of the people.

BASED IN Dubai, United Arab Emirates

Keeping businesses human.

Economies grow stronger when businesses are guided by people who know them well and are invested in their success. That is the role we choose: not a distant firm that visits once a year, but a guide that walks the whole road with its clients.



OUR PURPOSE

To keep businesses human and people relevant. As machines take over routine work, what businesses need most is **judgement, trust and human connection.**

OUR VISION

To be the firm where our clients and our people grow together, around one table, and where every business we serve helps make the business world more transparent than we found it.

OUR MISSION

01 **Earn trust the old way.** The right word, at the right time, in person.

02 **Take businesses further.** We look beyond the job we were hired for and raise what we see.

03 **Add value at every stage.** Not only at year end. We measure ourselves by the clients who stay, year after year.

04 **Learn every day, and pass it on.** To our colleagues, our clients and the market.

The promises behind our signature.

An audit opinion carries a signature. So does everything else we do. These five values are the promises behind ours.



1	**Own the relationship**	You will never be just a file on someone's desk. One of us always knows your name and your story. If something goes wrong, we do not look for someone to blame; we pick up the phone and put it right.
2	**Time is respect**	Time is the one thing none of us can buy back. We deliver on the date we promise, and you will hear from us at every stage, long before you ever need to chase.
3	**Trust and confidentiality**	Clients tell us things they have not told their bank, their partners or even their family. That trust takes years to earn and one moment to lose. We guard it as our own.
4	**Professional and human**	Rigour with empathy. We hold ourselves to the highest technical standards and remember there is a person on the other side of the table. When the truth is hard, we tell it with care.
5	**Right, every time**	Our name is on our work. From a full audit opinion to a two-line email, nothing leaves our office that we would not stand behind.

Two practices. One relationship.

We get to know businesses from the inside first. Then we bring whatever they need, through the same people who already know them. No hand-offs, no starting again.



Audit & Finance — 8 SERVICES

01 Statutory, internal & special-purpose audit

02 Accounting & bookkeeping

03 MIS & budget management

04 CFO services

05 Tax services: VAT & corporate tax

06 AML compliance & audits

07 Due diligence

08 Fundraising

Advisory — 6 SERVICES

01 Strategy engineering

02 Process engineering

03 Digital & AI transformation

04 KPI management

05 Brand engineering

06 Supply chain engineering

2
Practices under one relationship

14
Specialist services, from audit to AI

1
Named partner who knows every client's story

20+
Years of leadership experience in audit and advisory

Audit & Finance

Numbers you can trust, records that stand up to any review, and an independent view before every major decision.



01 Auditing

An opinion any bank, investor or regulator can rely on.

- Statutory audit under IFRS and UAE requirements
- Internal audit and control reviews
- Special-purpose and agreed-upon procedures

02 Accounting & Bookkeeping

Accurate books, closed with discipline, so every audit starts clean.

- Day-to-day bookkeeping
- Monthly and year-end close
- IFRS financial statements

03 MIS & Budget Management

Reports management reads, and budgets businesses can hold to.

- Management reporting packs
- Budgeting and rolling forecasts
- Budget-versus-actual reviews

04 CFO Services

A senior finance partner at board level, without a full-time hire.

- Part-time and interim CFO
- Cash flow and working capital
- Board, bank and investor reporting

05 Tax Services

VAT and corporate tax handled correctly and filed on time.

- VAT and corporate tax registration
- Returns, filings and reconciliations
- Tax health checks and advisory

06 AML Compliance & Audits

AML obligations met in full, with the evidence regulators need.

- AML/CFT policies and procedures
- Risk assessments and KYC frameworks
- Independent AML audits

07 Due Diligence

An independent view before you buy, invest, partner or raise.

- Buy-side and vendor due diligence
- Quality-of-earnings analysis
- Red-flag reports

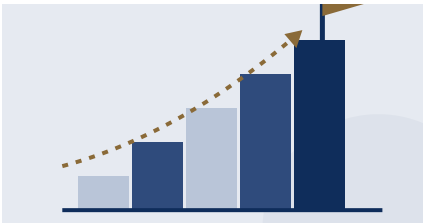
08 Fundraising

From first conversation to closed deal, with someone on your side.

- Investor readiness and valuation
- Financial models and investment memoranda
- Deal structuring and investor outreach

Advisory

Most businesses outgrow the way they were first built. When the audit shows where the strain is, we help rebuild for where businesses are going next.



01 Strategy Engineering

Clear direction for the next stage, built on your real numbers.

- Corporate and growth strategy
- Market entry and expansion
- Business models and growth planning

02 Process Engineering

Processes and controls that do not depend on any one person.

- Process mapping and redesign
- SOPs, controls and policy manuals
- Organisation structure and role design

03 Digital & AI Transformation

The right systems, properly adopted, so people focus on judgement.

- Systems and ERP selection
- Workflow automation and AI adoption
- Implementation and adoption support

04 KPI Management

The few numbers that show how businesses are really doing.

- KPI frameworks by role and function
- Dashboards and scorecards
- Performance reviews and accountability

05 Brand Engineering

A brand built on what businesses truly stand for.

- Brand strategy and positioning
- Identity and messaging
- Roll-out across every touchpoint

06 Supply Chain Engineering

Goods and suppliers moving at the right cost, with controls that stop leakage.

- Procurement and inventory flow
- Supplier and logistics review
- Cost and working-capital improvement

The relationship is the difference.

Technical excellence is half of every role at Al Mak Auditors. The client is the other half, and these four habits are how we honour it.



01

In person

We come to you. You will always have a face to the name, and a number you can call.

02

A clear plan

Every engagement runs to an agreed scope and timeline, so you always know what happens next and when.

03

Right for you

If something is not right for your businesses, we will say so, even when it costs us the fee.

04

One team that knows you

Everyone you deal with is briefed on your businesses, so you never have to repeat yourself.

THE ENGAGEMENT JOURNEY

1

Understand

We sit with you and learn how your businesses really work, beyond the trial balance.

2

Diagnose

We find what matters most, including the risks and opportunities you did not ask about.

3

Deliver

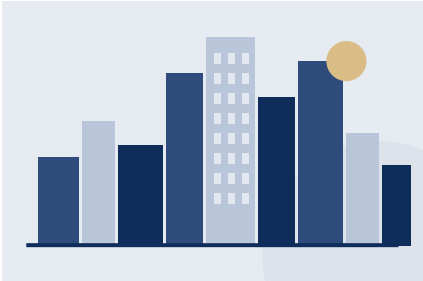
Accurate work, explained in plain language, on the date we promised.

4

Stay alongside

We stay in touch between engagements and keep taking you further.

Businesses that need an advisor who truly knows them.



Our clients range from first-time founders to multi-entity groups, across the sectors that drive today's economy.

Founder-led companies	People who built something from nothing and need an advisor who understands exactly what is at stake.
Family businesses	Families protecting what one generation built while preparing it for the next.
Growing SMEs	Companies that have outgrown their spreadsheets and are ready for the next stage.
Business groups and holdings	Multi-entity groups that need one consistent, reliable view of the truth.
Investors and acquirers	Buyers, funds and partners who need an honest, independent view before they commit capital.

SECTORS WE SUPPORT

Real Estate	Construction & Infrastructure	Trading & Distribution	Hospitality & F&B
Logistics & Supply Chain	Manufacturing	Environmental Services	Professional Services

Leadership and team



Jamsheer Poozhithara

MANAGING PARTNER, AL MAK AUDITORS

A Chartered Accountant, entrepreneur and business strategist, Jamsheer founded Al Mak Auditors to give businesses an auditor they can truly know. Over more than two decades in audit, financial reporting, taxation and advisory across the GCC, he has worked with businesses at every stage, from first-year start-ups to multi-entity groups. As Managing Partner, he sets the firm's direction and standards, leads its most complex engagements, and still gets to know every client in person.

BOARD OF DIRECTORS



Bashar Al Madhoun

BOARD MEMBER

Bashar leads the board's oversight of governance and compliance. He is an expert in financial crime compliance, Shariah product development and fintech, and holds board positions across ALMAK Group and other ventures in the UAE and Malaysia.



Marco Carenzi

BOARD MEMBER

More than 35 years in risk, governance and compliance across Europe and the UAE. He leads due diligence and control standards, and knows how risk shows up on the ground long before it reaches the accounts, keeping every engagement sound.



Arvind Ragam

BOARD MEMBER

A seasoned UAE business advisor across hospitality, leisure, real estate and enterprise development, specialising in company set-up, market entry and partnerships. He knows exactly how each sector makes and loses money, sharpening the insight behind every audit Al Mak delivers.

ASSOCIATE DIRECTORS



Anju Thirunilath

ACCOUNTING & CFO SERVICES

Gets the numbers right long before an auditor sees them. 13 years across the UAE and India leading financial reporting, audit coordination, VAT and corporate tax, giving owners disciplined monthly closes, IFRS-ready statements and CFO-level leadership.



Shaheen Saleem

STRATEGY & TRANSFORMATION

Turns audit findings into lasting change. 15 years in business transformation and operational excellence across the GCC and India, redesigning operating models, controls and supply chains, and leading ERP, digital and AI transformation for growing businesses.



Bindu James

COMPLIANCE

Two decades in UAE corporate banking and financial advisory taught her how lenders and regulators think. She keeps clients ready for every AML, KYC and bank review, with clean records and banking relationships that earn a yes.

We would rather meet you in person.

Call us, write to us, or visit our office in Al Barsha. Your first conversation is with a partner, not a call centre.

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